

**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29**  
(RESEARCH SECTION)

Ref. No. 13/Prop/IRCH/RG/2020-21/RS

Dated: 17.11.2020

**Subject: Purchase of Reagents and Consumables for the Deptt. of Lab. Oncology, IRCH, AIIMS, New Delhi-29 on proprietary basis- Inviting comments thereon.**

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The request has been received from Dr. Ritu Gupta, Deptt. of Lab. Oncology, IRCH, AIIMS to purchase the subject item from M/s BSP Diagnostic System (P) Ltd. (Mfg. by M/s Beckman Coulter India Pvt. Ltd.) on proprietary basis. The proposal submitted by M/s BSP Diagnostic System (P) Ltd. (Mfg. by M/s Beckman Coulter India Pvt. Ltd.) and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 13/Prop/IRCH/RG/2020-21/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **02/12/2020 upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**STORES OFFICER (RS)**

**Encl: Related documents enclosed.**

- 1. PAC Certificate enclosed.**
- 2. Performa Invoice**



Beckman Coulter India Pvt. Ltd.  
 DSM 259, 2nd Floor, DLF Tower,  
 15, Shivaji Marg, Najafgarh Road,  
 New Delhi-110015  
 Tel: +91 011 41629898

Ref: VS/2020/North/Del/AIIMS/1099-A

Date: 28<sup>th</sup> Oct, 2020

To,  
 Dr. Ritu Gupta  
 Professor & Officer-In-Charge,  
 Lab Oncology, Dr BRAIRCH,  
 All India Institute of Medical Sciences (AIIMS)  
 Ansari Nagar, New Delhi 110029

**Proprietary Certificate**

Dear Ma'am,

We, Beckman Coulter India (P) Ltd. Beckman Coulter India Pvt. Ltd., a wholly owned subsidiary of Beckman Coulter, USA certify that the items mentioned in quotation ref. no. BCIPL/IRCH AIIMS/20-21/26 dated 28.10.2020 are proprietary items of Beckman Coulter.


Please feel free to contact the undersigned for any further details.


Thanking you.

For Beckman Coulter India Pvt. Ltd.



**Vishal Sachdeva**  
 Key Account Manager - Clinical  
 O: 011-41629898 | M: +91-97818378910 | E: VSACHDEVA@beckman.com

  
 Dr. Gurvinder Kaur  
 Scientist-II, Laboratory Oncology Unit  
 Dr. B.R.A. IRCH, A.I.I.M.S., New Delhi-110029

  
 Dr. Ritu Gupta  
 Professor & Officer-In-Charge  
 Lab Oncology, Dr BRAIRCH, AIIMS, New Delhi

**Beckman Coulter India Pvt. Ltd.**  
 Registered Office: 3<sup>rd</sup> Floor, B Wing, Art Guild House  
 Phoenix Marketcity, LBS Marg, Kurla (W), Mumbai 400070, India Tel: +91 22 6838 5000 Fax: +91 22 6838 5060  
 CIN: U33119MH2005PTC157177 [www.beckmancoulter.com](http://www.beckmancoulter.com)

No. : BC IPL/IRCH AIIMS/20-21/26  
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CHANNELIZING BIG IDEAS...  
 AN ISO 9001 : 2008 CERTIFIED COMPANY

Dr. Ritu Gupta  
 Head of Department  
 Laboratory of Oncology IRCH  
 All India Institute of Medical Sciences,  
 Ansari Nagar,  
 New Delhi-110029.

Dear sir,  
 Please find below our best price for flowcytometer reagent and consumables  
 Manufactured by Beckman coulter.

Sr No	cat #	Item Description	Price(INR)	QTY	Total(INR)	GST	Sub Total(INR)
1	A07748	CD3-ECD 100t CE	30296	4	121184	5%	127243.2
2	B10823	CD3-APC-Alexa Fluor 700, 0.5ML ASR	22129	1	22129	5%	23235.45
3	B10824	CD4-APC-Alexa Fluor 700, 0.5ML ASR	20862	4	83448	5%	87620.4
4	A21690	CD5-PC7 100t CE	22368	2	44736	5%	46972.8
5	IM1429U	CD7-RPE, 2ML, ASR	20419	1	20419	5%	21439.95
6	A94683	CD8-APC-Alexa Fluor® 750, 50 Tests, CE	29809	2	59618	5%	62598.9
7	A87782	CD11b-APC, 0.5ML ASR	17037	2	34074	5%	35777.7
8	A80249	CD11c-PC7, 1ML, ASR	25205	2	50410	5%	52930.5
9	IM1423U	CD15-FITC, 2ML, ASR	17717	2	35434	5%	37205.7
10	A66330	CD16-APC-Alexa Fluor 750, 0.5ML ASR	39244	12	470928	5%	494474.4
11	IM2470	CD19-APC, 100t CE	20446	3	61338	5%	64404.9
12	A66331	CD20-APC-Alexa Fluor 750, 0.5ML ASR	30296	4	121184	5%	127243.2
13	B21444	CD27-PC5.5, 0.5ML ASR	38541	5	192705	5%	202340.25
14	A07778	CD38-FITC 100t CE	17407	2	34814	5%	36554.7
15	A99022	CD38-ECD, 0.5ML ASR	22102	2	44204	5%	46414.2
16	A79390	CD45-APC-Alexa Fluor® 700, 100t, CE	39244	2	78488	5%	82412.4
17	IM2711U	CD45RA-ECD, 1ML, ASR	29322	1	29322	5%	30788.1
18	A66333	CD117-PC5.5, 0.5ML ASR	28835	2	57670	5%	60553.5
19	B49220	CD127-RPE, 100 tests, CE- IVD	30883	4	123532	5%	129708.6
20	B10246	CD159a-PC7, 0.5ML ASR	26162	2	52324	5%	54940.2
21	IM3636	HLA-DR-ECD, 1ML, ASR	22368	2	44736	5%	46972.8
22	B30655	Anti-Human IgM-FITC, 50t, RUO	13155	2	26310	5%	27625.5
23	A11895	OptiLyse C 200 tests CE	7264	2	14528	5%	15254.4
						Grand Total(INR)	1914711.75

**Terms and conditions**

1. Delivery 60 to 90 days receiving of Supply order
2. Payment Against delivery
3. GST 5% if exemption certificate is provided otherwise will be charged @ 12%

Thanking you  
 For BSP Diagnostic Systems (P) Ltd

Authorised Signatory

Dr. B.R.A. IRCH, A.I.I.M.S., New Delhi-110029

Handwritten signature and date: 6/11/2020

Stamp: RITU GUPTA, Head of Department, Laboratory of Oncology, AIIMS, New Delhi

**BSP Diagnostic Systems (P) Ltd.**

3rd Floor, Atlantic Plaza, L.S.C., Plot No. 08, Central Market, Surajmal Vihar, Delhi-110092  
 Tel: +91-11-47542400 (8 Lines), Fax: +91-11-43027037 E-mail: ho@bspds.com, Website : www.bspds.com  
 Registered Office : 103, Parivar, 30, I.P. Extension, Delhi-110092

**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

- |                                                                                                                                                                                                                                                                                                                                    |                                                                                                              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| 1. Item/Type/Model No. required along with Specifications                                                                                                                                                                                                                                                                          | Flowcytometer reagent and consumable                                                                         |
| 2. Is the item a spare part attachment or accessory for an existing equipment                                                                                                                                                                                                                                                      | No, reagents                                                                                                 |
| 3. Name of the manufacturers/supplier of the item proposed by the indenter                                                                                                                                                                                                                                                         | Manufacturer: Beckman coulter<br>Supplier: BSP Diagnostic (P) Ltd.                                           |
| 4. Are they sole manufacturers/sole distributors of the item                                                                                                                                                                                                                                                                       | Proprietary item                                                                                             |
| 5. Is there any other item with similar/ equivalent specification available in the market to meet the job requirement envisaged? If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other | No, the above items are of proprietary nature                                                                |
| 6. What were the efforts made to locate alternative source of supply or use other substitutes                                                                                                                                                                                                                                      | M/S BSP Diagnostic (P) Ltd., India is authorized distributor of M/S Beckman coulter (Authorization enclosed) |
| 7. Why open/limited tender can't be restored to, for locating alternative source                                                                                                                                                                                                                                                   | Proprietary items                                                                                            |
| 8. Are the proprietary items certifying that the rates are reasonable or not                                                                                                                                                                                                                                                       | Yes, Certificate enclosed                                                                                    |
| 9. Any other justification for procuring item from single source                                                                                                                                                                                                                                                                   | None                                                                                                         |

I certify that the item at SNo. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantageous in meeting our requirements and limited tender system could be dispensed with as they would serve no useful purpose this particular case

*[Handwritten Signature]*  
**Signature of Indenter** 6/11/2020  
 (Demanding Officer)

*[Handwritten Signature]*  
**COUNTERSIGNED** 6/11/2020  
 (Head of the Department)

**Dr. RITU GUPTA**  
 Professor & Officer-in-Charge  
 Laboratory Oncology & National Cancer Institute Laboratory, Jangpore  
 Dr. B.R.A. IRCH, A.I.I.M.S., New Delhi

**Dr. RITU GUPTA**  
 Professor & Officer-in-Charge  
 Laboratory Oncology & National Cancer Institute  
 Dr. B.R.A. IRCH, A.I.I.M.S., New Delhi

*[Handwritten Signature]*  
**Dr. B.R.A. IRCH, A.I.I.M.S., New Delhi-110029**